



## **Ian Cameron,** Vice-President Implementations/Account Executive



### **Introduction:**

Since joining AchieveGlobal in 2000, Ian has become Canada's top-performing Account Executive and Vice-President of Implementations. In this time he has established himself as a vital asset to his coworkers and a trusted advisor to his clients. Certified as a training facilitator, Ian has delivered solutions in leadership, service excellence, and sales performance to a wide and diverse list of companies.

### **Location**

Toronto

Ian has worked with virtually every industry, with emphasis in the Financial Services, Telecommunications, Governmental, and Pharmaceutical sectors. He is often involved in leading projects and workshops on the topic of personal development, clarifying and communicating organizational strategy, and the design and implementation of change within organizations.

### **Selected Client List**

Telus Mobility  
Manulife Financial  
University of Waterloo  
Ontario Securities  
Commission  
Allstream  
The Cooperators  
Novo Nordisk  
OMERS  
Toronto Zoo  
Agfa

In 2005, Ian was recognized as Salesperson of the Year for AchieveGlobal North America.

### **Background:**

Ian began working in the training and development industry as a Career Consultant with the Hayhurst Centre, and later with Scott Consulting as the Toronto Practice Leader. These experiences fostered Ian's passion for helping people and companies better themselves through personal and organizational improvement. In these roles Ian developed key skills in internal marketing, communication tactics, and translating concepts to strategies. At AchieveGlobal, Ian has combined his vast insight into internal business practices with the belief that a thriving training culture is integral to success. This approach has helped countless clients translate business strategies into results by improving the performance of their people. Ian enthusiastically continues his own personal development, currently focusing on perfecting his skills as a facilitator.

### **Personal Style:**

Ian's warm, personable approach underscores his honest, single-minded dedication to providing clients with specific, indispensable, and effective solutions. Ian enjoys and takes pride in his ability to find the root of his client's business issues and customize his approach to address their individual needs. Creative, insightful, enthusiastic, and attentive to detail, Ian receives constant accolades from clients and coworkers alike.